



#### **Customer Service**

Provide the highest level of customer service to our Teams and Event Partners

#### **Engagement**

Re-engage our current organizations





#### **Programs**

Develop new and engaging programs for students

### 2021-2022 SEASON STRATEGY





#### **ENHANCED SUPPORT MODEL**

The enhanced support model now consists of two dedicated roles:

Team Engagement Manager (TEM) and Event Engagement Manager (EEM).



## ESTABLISHED VEX PROGRAMS







LISA SCHULTZ VP of VEX Programs

**Established VEX Programs** 

ANDY SCHAAFS
Director of Team Engagement

**Team Engagement Managers** 

MIKE MARTUS Director of Event Engagement

**Event Engagement Managers** 



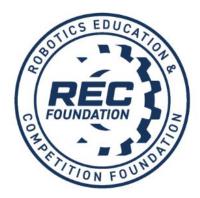


## WHAT DOES A TEAM ENGAGEMENT MANAGER DO?

- Engage and support current teams
- Grow new teams
- Answer team-related questions
- Provide valuable team resources
- Advocate to local communities and elected officials
- Deliver sponsored grant opportunities







#### **9 Territories**



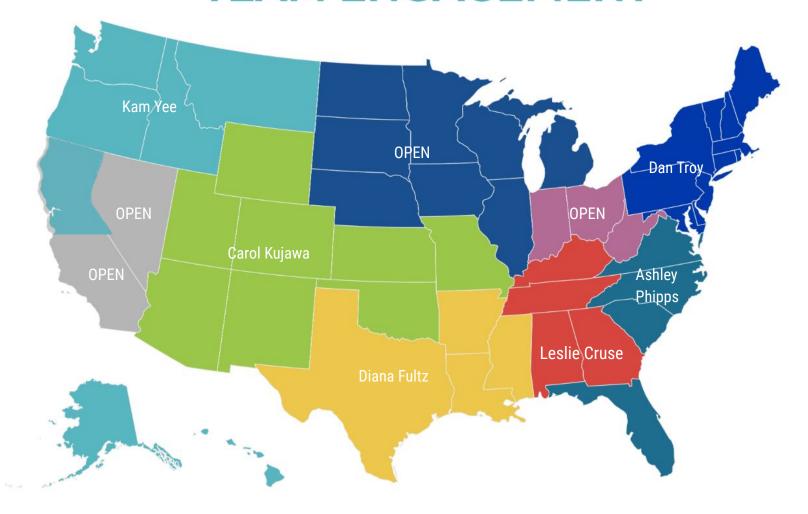








#### **TEAM ENGAGEMENT**



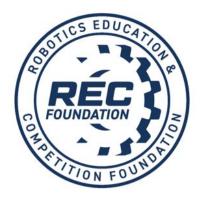


# WHAT DOES AN EVENT ENGAGEMENT MANAGER DO?

- Engage and support current Event Partners
- Grow new Events to meet the needs of teams
- Answer event-related questions regarding process and procedures
- Provide access to valuable event partner resources
- Advocate to local communities and elected officials
- Develop strategies to enhance the growth of the VEX program with quality events.







#### **8 Territories**

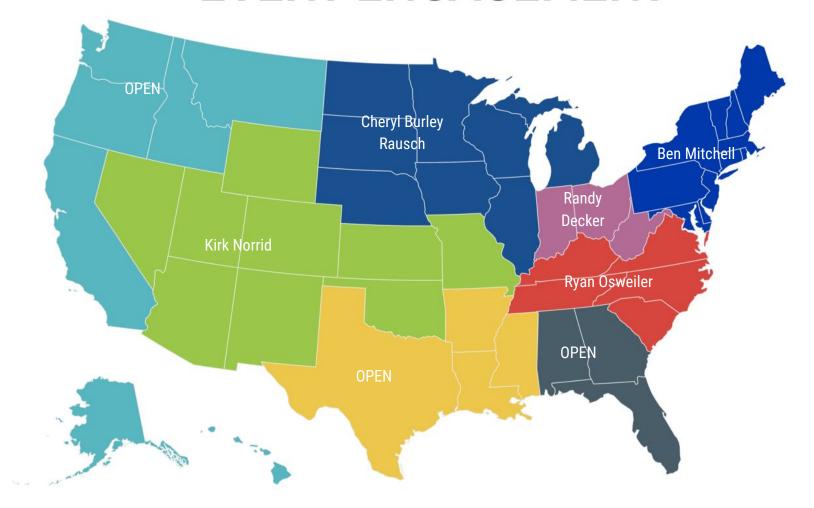




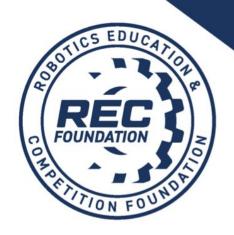




#### **EVENT ENGAGEMENT**



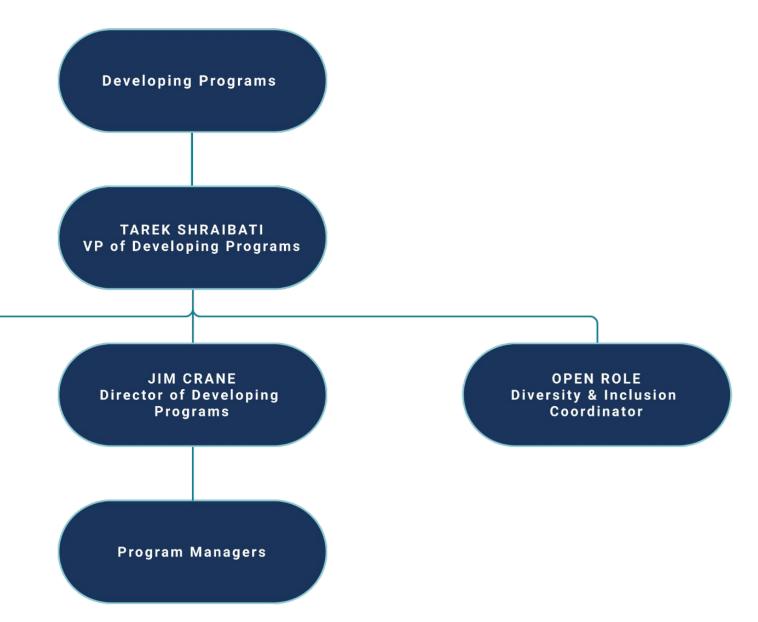






**DEVELOPING PROGRAMS** 

## **DEVELOPING PROGRAMS**



RSM (International)







## **DEVELOPING PROGRAMS & INITIATIVES**

- **Developing Programs**
- International
- Diversity and Inclusion



























# INTERNATIONAL REGIONAL SUPPORT MANAGERS

Location	Managers
Asia Pacific	Crystal Zhang and Jason Kang
Africa, Europe and Middle East	Lyndsay Baron
Canada	Richard Seniuk
Central and South America	Karina Garcia
Oceana	Jessica McGaffin





# PROGRAM DIVERSITY AND INCLUSION INITIATIVES

- Girl Powered
- Native American Outreach
- African American Outreach
- Hispanic Outreach

- Deaf and Hard of Hearing Partnership
- Special Olympics Texas
- Special Olympics Arizona
- Rural Students



#### **DEVELOPING PROGRAMS**

**Director of Developing Programs Jim Crane** 

























#### **PROGRAM MANAGERS**

Shelli Brasher





**Dylon Caudill** 

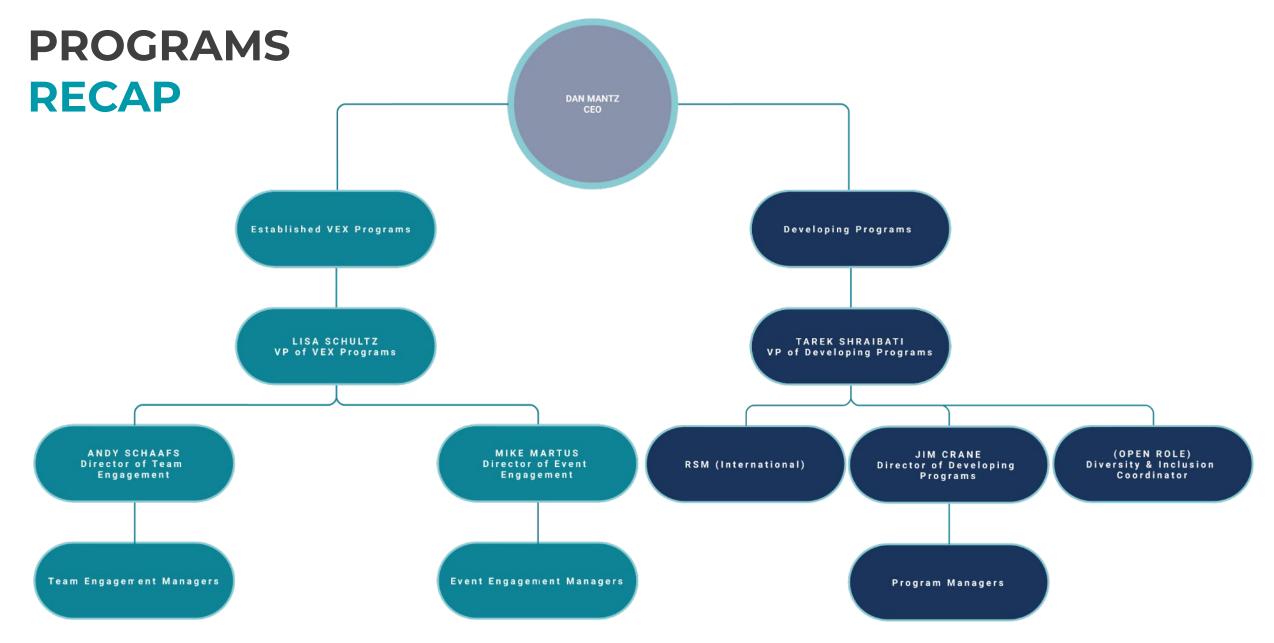






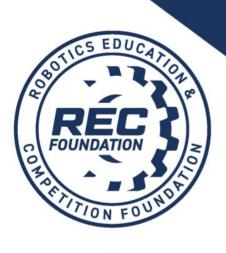














**CLOSING REMARKS** 

## THANK YOU

